

Yealink All-in-one Solution Selling Guide



MODERN



MeetingBoard MeetingBoard 65Pro 75Pro

MeetingBoard Pro solution

Display integrated

- · Simple set up
- Premium video and audio, Al-powered
- Plug-and-play add-ons designed to fit larger spaces
- · Higher profit
- · Absolutely mobile
- · Android solution or Windows solution



TRADITIONAL

MeetingBar A25

MeetingBar A40

MeetingBar A50

MeetingBar solution

Display not included

- Simple set up
- · Premium video and audio, Al-powered
- · Better-priced
- · For all platforms
- · Enterprise-grade security with MDEP

MODERN STYLE FOR COLLABORATION AND MOBILITY

Recommend MeetingBoard as **the top choice**. With **Al-powered video and audio**, it delivers a superior meeting experience. Its touch display combines **collaboration and creativity** with unmatched mobility. Plus, its dual system—**Android or Windows**—offers flexibility for any workflow.



NEW ROOMS, all integrated

- · Newly constructed office building
- · Newly renovated office

SALES POINTER:

MeetingBoard outshines video bar & TV solution for NEW ROOMS—similar budget, but with additional digital whiteboard for enhanced hybrid collaboration.



Digitalize the space, earn extra.

- · Open space (lobby, pantry, open floor plan)
- · Executive office
- · Flexible plan: 1 device for multiple spaces

SALES POINTER:

MeetingBoard's mobility turns any space into CO-CREATE SPACE, making spontaneous gatherings easy and boosting creativity, productivity, and efficiency.



Upgrade the old room system

- · Replace the existing projector, screen, speaker, microphone, and camera, whiteboard, markers and erasers
- · Replace the existing video bar, TV, whiteboard, markers and erasers

SALES POINTER:

MeetingBoard unifies devices for a tidy room and easy management, fosters collaboration on a shared whiteboard, and provides a seamless Teams Rooms experience after upgrade.



Where WALL-DRILLING is not allowed

- · Rooms with glass walls
- · SME clients renting office

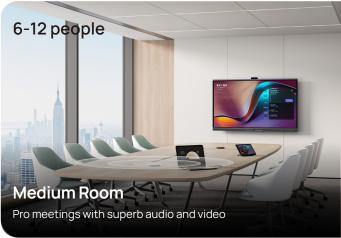
SALES POINTER:

MeetingBoard's movable floor stand allows seamless room system integration without the need for wall-mounting, making it perfect for flexible setups.

Scenarios & Solutions

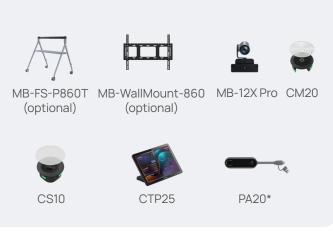




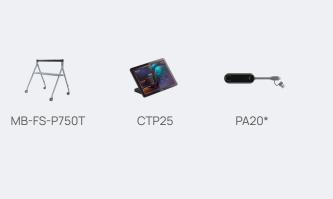












TRADITIONAL STYLE FOR BETTER PRICE

When a meeting room **already has a TV** that can be reused, or if your customers prefer a **separated setup**, suggest the MeetingBar solution as the better choice.



Room upgrade with a reusable TV.

SALES POINTER:

For room upgrades with an existing TV, the MeetingBar solution is a sustainable, budget-friendly option that lets you **MAXIMIZE** your current setup.



For focus rooms.

SALES POINTER:

For upgrading focus rooms with curved tables pushed against walls, MeetingBar series has **ultra-wide view solution to capture all**.

Scenarios & Solutions



PREMIUM AND SECURE

Equipped with one cable solution, powerful Al features and latest Android 13, your meetings will be simple, focused and secure with A40.



MeetingDisplay (Optional)



MeetingBar A40



EXTEND THE SPACE

The A50 delivers **10x AI power** for smarter tracking and framing in larger spaces. With **triple 50MP cameras** and scalable audio, it's built for bigger, better meetings.



MeetingDisplay (Optional)



MeetingBar A50



SMALL SPACE. BIG VIEW

Featuring a 151° ultra-wide triple-lens system, A25 strikes the perfect balance between field of view and image clarity—capturing every participant without distortion, even in tight setups.



MeetingDisplay (Optional)



MeetingBar A25

VIDEO

MeetingBar A25

- · Triple-4K Lens, 151° HFOV (182° DFOV)
- · IntlliFocus
- · Video Fence
- · Auto Framing
- · Speaker Tracking
- · Picture-in-Picture

MeetingBar A40

- · 2x48MP, 120° DFOV
- IntelliFocus, Auto Framing,
 Speaker Tracking, People
 Counting, Picture-in-Picture,
 Multi-focus, Video Fence

MeetingBar A50

- · 3x50MP, 1x Wide-angle DFOV 110°, 2x Telelens DFOV 51°
- IntelliFocus, Video Fence, Auto Framing, Speaker Tracking, People Counting, Picture-in-Picture



MeetingBoard 65/75/86 Pro

- · Triple-eye Camera System (3x 50MP)
- Optional 12X Pro PTZ camera
- · IntelliFocus, Video Fence, Auto Framing, Speaker Tracking, Picture-in-Picture

AUDIO

- · Built-in-8 MEMS mic array
- · Built-in Mono 10W speaker
- · Full-duplex audio
- · Noise cancellation
- · Audio Fence
- · Built-in 8 MEMS mic. Array
- · Support extended mic.
- · Built-in 2 x 10W speakers
- · Full-duplex audio
- · Noise cancellation
- · Audio Fence

- Built-in 16 MEMS mic array
- Support extended mic
- · Built-in 4 stereo speakers
- · Full-duplex audio
- · Noise Cancellation
- · Audio Fence

- · Built-in 16 MEMS mic. array
- · Support extended mic.
- · Built-in stereo speakers
- · Noise Cancellation, Audio Fence

DISPLAY

- · 65/75/86 inch D-LED touch screen
- · Ultra HD 4K
- Anti-glare and anti-fingerprint coating

Yealink







View Specs



Yealink Service and Tool