

Yealink All-in-one Solution Selling Guide



MODERN



MeetingBoard 65Pro MeetingBoard 75Pro MeetingBoard 86Pro

MeetingBoard Pro solution

Display integrated

- Simple set up
- Premium video and audio, AI-powered
- Plug-and-play add-ons designed to fit larger spaces
- Higher profit
- Absolutely mobile
- Android solution or Windows solution



TRADITIONAL



MeetingBar A25



MeetingBar A40



MeetingBar A50

MeetingBar solution

Display not included

- Simple set up
- Premium video and audio, AI-powered
- Better-priced
- For all platforms
- Enterprise-grade security with MDEP

MODERN STYLE FOR COLLABORATION AND MOBILITY

Recommend MeetingBoard as **the top choice**. With **AI-powered video and audio**, it delivers a superior meeting experience. Its touch display combines **collaboration and creativity** with unmatched mobility. Plus, its dual system—**Android or Windows**—offers flexibility for any workflow.



NEW ROOMS, all integrated

- Newly constructed office building
- Newly renovated office

SALES POINTER:

MeetingBoard outshines video bar & TV solution for NEW ROOMS—**similar budget, but with additional digital whiteboard** for enhanced hybrid collaboration.



Digitalize the space, earn extra.

- Open space (lobby, pantry, open floor plan)
- Executive office
- Flexible plan: 1 device for multiple spaces

SALES POINTER:

MeetingBoard's mobility **turns any space into CO-CREATE SPACE**, making spontaneous gatherings easy and boosting creativity, productivity, and efficiency.



Upgrade the old room system

- Replace the existing projector, screen, speaker, microphone, and camera, whiteboard, markers and erasers
- Replace the existing video bar, TV, whiteboard, markers and erasers

SALES POINTER:

MeetingBoard unifies devices for a **tidy room** and **easy management**, **fosters collaboration** on a shared whiteboard, and provides a **seamless Teams Rooms experience** after upgrade.



Where WALL-DRILLING is not allowed

- Rooms with glass walls
- SME clients renting office

SALES POINTER:

MeetingBoard's movable floor stand allows seamless room system integration **without the need for wall-mounting**, making it perfect for flexible setups.

Scenarios & Solutions

1-6 people



Small Room
Interactive and collaborative

- 
MB-FS-P650T
(optional)
- 
MB-WallMount-650
(optional)
- 
CTP25
- 
PA20*

6-12 people



Medium Room
Pro meetings with superb audio and video

- 
MB-FS-P750T
(optional)
- 
MB-WallMount-650
(optional)
- 
VCM36-W
- 
CTP25
- 
PA20*

12-20 people



Large Room
Extensible audio and video

- 
MB-FS-P860T
(optional)
- 
MB-WallMount-860
(optional)
- 
MB-12X Pro
- 
CM20
- 
CS10
- 
CTP25
- 
PA20*

Open space/Executive office/Non wall-mounting room



Brainstorm with a shared whiteboard

- 
MB-FS-P750T
- 
CTP25
- 
PA20*

TRADITIONAL STYLE FOR BETTER PRICE

When a meeting room **already has a TV** that can be reused, or if your customers prefer a **separated setup**, suggest the MeetingBar solution as the better choice.



Room upgrade with a reusable TV.

SALES POINTER:

For room upgrades with an existing TV, the MeetingBar solution is a sustainable, budget-friendly option that lets you **MAXIMIZE your current setup**.



For focus rooms.

SALES POINTER:

For upgrading focus rooms with curved tables pushed against walls, MeetingBar series has **ultra-wide view solution to capture all**.

Scenarios & Solutions



PREMIUM AND SECURE

Equipped with **one cable solution**, powerful AI features and **latest Android 13**, your meetings will be simple, focused and secure with A40.



MeetingDisplay
(Optional)



MeetingBar A40



EXTEND THE SPACE

The A50 delivers **10x AI power** for smarter tracking and framing in larger spaces. With **triple 50MP cameras** and scalable audio, it's built for bigger, better meetings.



MeetingDisplay
(Optional)



MeetingBar A50



SMALL SPACE, BIG VIEW

Featuring a **151° ultra-wide triple-lens system**, A25 strikes the perfect balance between **field of view** and **image clarity**—capturing every participant without distortion, even in tight setups.



MeetingDisplay
(Optional)



MeetingBar A25

SPEC



VIDEO

MeetingBar A25

- Triple-4K Lens, 151° HFOV (182° DFOV)
- IntelliFocus
- Video Fence
- Auto Framing
- Speaker Tracking
- Picture-in-Picture

MeetingBar A40

- 2x48MP, 120° DFOV
- IntelliFocus, Auto Framing, Speaker Tracking, People Counting, Picture-in-Picture, Multi-focus, Video Fence

MeetingBar A50

- 3x50MP, 1x Wide-angle DFOV 110°, 2x Telelens DFOV 51°
- IntelliFocus, Video Fence, Auto Framing, Speaker Tracking, People Counting, Picture-in-Picture

MeetingBoard 65/75/86 Pro

- Triple-eye Camera System (3x 50MP)
- Optional 12X Pro PTZ camera
- IntelliFocus, Video Fence, Auto Framing, Speaker Tracking, Picture-in-Picture

AUDIO

- Built-in-8 MEMS mic array
- Built-in Mono 10W speaker
- Full-duplex audio
- Noise cancellation
- Audio Fence

- Built-in 8 MEMS mic. Array
- Support extended mic.
- Built-in 2 x 10W speakers
- Full-duplex audio
- Noise cancellation
- Audio Fence

- Built-in 16 MEMS mic array
- Support extended mic
- Built-in 4 stereo speakers
- Full-duplex audio
- Noise Cancellation
- Audio Fence

- Built-in 16 MEMS mic. array
- Support extended mic.
- Built-in stereo speakers
- Noise Cancellation, Audio Fence

DISPLAY

- 65/75/86 inch D-LED touch screen
- Ultra HD 4K
- Anti-glare and anti-fingerprint coating

Yealink



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